



WHY CAN'T WE GET ANYTHING DONE AROUND HERE?

Learn to make smarter decisions about delegating tasks and following through to increase productivity.

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NUTSHELL

Through skillful and judicious delegating of tasks, effective managers avoid delays, stalled projects, deadline extensions, and other barriers to productivity. The one-day workshop **WHY CAN'T WE GET ANYTHING DONE AROUND HERE?** shows managers how to get better results by providing them with a practical, systematic method of delegation that enhances the skills and commitment of the people who work for them. This workshop is based on the book from Psychological Associates, *Why Can't We Get Anything Done Around Here?*, written in close collaboration with the long-time chairman of a *Fortune* 100 company. Participants are introduced to the Task Management Model, a practical, easily applied tool that managers can use to be certain every assignment is the right task for the right person at the right time.

This workshop is not about time-management efficiency. Rather, it shows managers how to best utilize the strengths of their people and themselves to accomplish more.

BENEFITS AND OUTCOMES

Managers learn:

- The five most common errors managers make when delegating work assignments
- A simple system for quickly evaluating every work assignment to choose the right people for the right task
- Strategies to achieve performance levels that are often only attainable in emergency situations — but without needing a crisis to excel
- How to apply a personalized plan to raise productivity that can be implemented the next day at work.

HOW IT WORKS

This workshop was created in consultation with Thiagi, an innovator and leading authority on the design of engaging, interactive learning. Participants gain insights about how they delegate tasks, and are introduced to a model for delegating them more effectively. They also learn the common mistakes to avoid and how to raise the level of task completion by assigning tasks more strategically in terms of the capabilities of their people and business goals. Participants draw on their own experiences to apply to exercises, surveys, scenarios, and other learn-by-doing activities. Participants apply the workshop concepts to their real-world decision-making at work.

