



LEADERSHIP THROUGH PEOPLE SKILLS®

Hone the people skills that contribute directly to executive leadership success.

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NUTSHELL

LEADERSHIP THROUGH PEOPLE SKILLS is Psychological Associates' three-day, flagship leadership training workshop. It helps business leaders conduct the most productive one-to-one and team interactions. In a "learn by doing" format, participants practice the influencing and people skills needed to engage the talents and inspire the creativity of everyone around them to achieve business success.

It is the latest edition of a proven program that tens of thousands have experienced over several generations.

BENEFITS AND OUTCOMES

LEADERSHIP THROUGH PEOPLE SKILLS helps leaders develop critical skills to:

- Influence in all directions (direct reports, managers, peers, customers, providers), as well as on teams
- Promote collaboration and teamwork
- Resolve conflicts and difficult people issues
- Motivate for commitment and growth (coaching)
- Raise levels of trust and respect
- Articulate the organization's vision, purpose, and direction.

Throughout LEADERSHIP THROUGH PEOPLE SKILLS, executives plan for a real-life meeting they want to have with someone at work, which puts the learning right into the real world. Participants return to their jobs with:

- Skills and tools they can apply immediately with insight for working more effectively with everyone around them
- An action plan for a successful real-life case resolution
- Valuable feedback from their team about improving leadership behavior.

HOW IT WORKS

Engaging team activities, skill practices, and true-to-life demonstrations keep participants involved. Through role play practices with their team, they gain insights, use new skills, and develop a plan for their real-life meeting. They get valuable team feedback on how their leadership behavior can be improved for achieving real, measurable business results.

